



# Shifting Gears: Changing Labor Relations in the U.S. Automobile Industry

*Harry C. Katz*

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This penetrating study of labor-management relations at General Motors, Ford, and Chrysler investigates whether recent pay and work rule concessions and cooperative programs adopted in the auto industry are a temporary response to economic problems or a new pattern of behavior. It combines historical, case, and statistical analysis, to look at past and contemporary events, and to indicate the likely future course of auto bargaining.

Harry C. Katz is Associate Professor of Industrial Relations, Sloan School of Management, MIT.



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