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David T. Fagan

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You must first ask yourself these three questions: 1. Would I make more money if I had MORE INFLUENCE? 2. Would I make more money if I had MORE CREDIBILITY? 3. Would I make more money if I had MORE EXPOSURE? If you answered yes to any of these questions, you need to read every word in this book. This is my I.C.E. acronym. It's changing lives and making people a lot of money. There is nothing like having even a little ice in your veins. It's at the core of any Icon and it's paramount for people in the "advice business." If you make money off the advice you give then you are, in fact, in the advice business. And if you are in the advice business, then you are selling yourself as much as anything else. That's right. People are buying you more than any product or service. This book is not only going to show just how to unlock the secret combination to being an Icon, but it will also show you step-by-step how to monetize your knowledge and experiences that make you an Icon.

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